



In the Field with Donaldson

# Clean Fuel & Lubricant Solutions



## CLEAN FUEL EQUALS BIG SAVINGS IN BELGIUM

### THE SITUATION

On-time delivery is the most important service a transportation company can provide. Well-maintained, reliable equipment is key to meeting this challenge. NinaTrans, one of Belgium's most progressive transportation companies, has provided superior service throughout Europe for more than 40 years.

### THE CHALLENGE

With the advent of high-pressure common rail Euro 5 and Euro 6 engines, it is harder than ever to keep equipment running. Yet, to ensure the exceptional level of performance their customers have come to expect, NinaTrans wants to do everything they can to eliminate delays due to mechanical failure. At the same time, NinaTrans is very environmentally conscious. They are committed to fleet modernization and other eco-friendly practices. Their ultimate goal is to reduce the company's CO2 emissions by 20% over the next 5 years.

NinaTrans and Donaldson share a common vision when it comes to maximizing equipment uptime while reducing environmental impact. So it is natural that NinaTrans would invest in cutting-edge bulk fuel filtration as part of their rigorous fleet maintenance program.

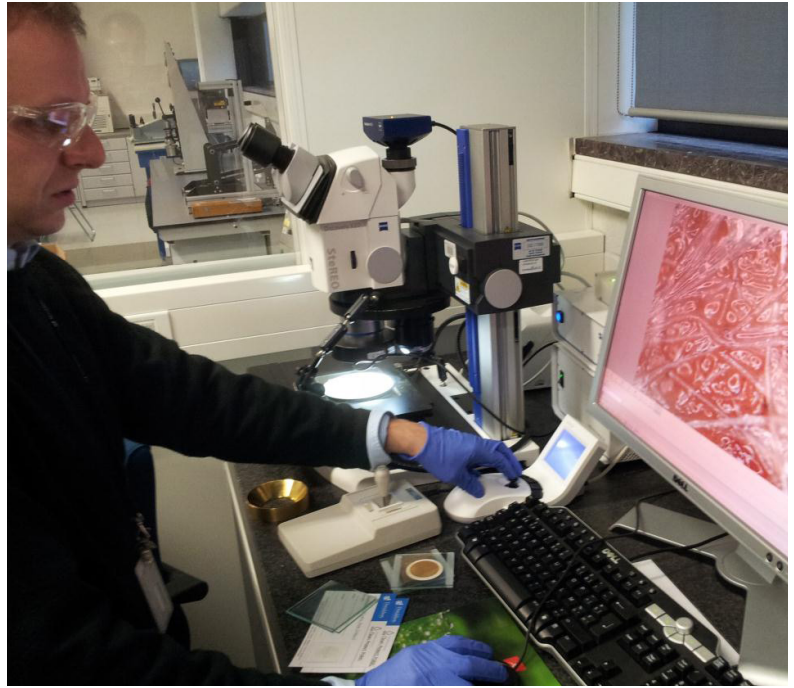
### NINATRANS' GREEN INITIATIVES

- Ongoing fleet modernization
- Eco-driving training and analyses
- Wind deflectors
- Scrupulous monitoring (tire pressure, etc.)
- Donaldson Clean Fuel Solutions

## THE CLEAN SOLUTION

NinaTrans tested their incoming diesel and determined that it was far too dirty to be used in their newer vehicles. They decided to install the complete Donaldson Clean. Protect. Polish. filtration system to ensure that only clean, dry diesel is pumped into their fleet. Clean fuel helps make sure that equipment gives optimal performance and prevents fuel-related breakdowns. In the highly competitive transportation business, NinaTrans cannot afford to be even a minute late!

In addition, by partnering with Donaldson, NinaTrans now has a valuable resource if and when a problematic load of diesel is delivered. If the filters on their diesel tanks clog prematurely, Donaldson is there to help diagnose the problem (such as bacterial infestations, soft contaminants, or dirtier than usual fuel), while at the same time the Clean. Protect. Polish. filtration system isolates the problem fuel at the tank and prevents contaminants from ever reaching NinaTrans' highly sophisticated new trucks.



*Donaldson's state-of-the-art facilities help diagnose fuel contamination.*



*The Donaldson bulk filtration system led to a fuel savings of 1.18%.*

## THE RESULT

Fuel that does not meet the stringent cleanliness requirements of modern equipment can lead to premature parts failures, increased equipment downtime, and excessive fuel consumption. "The initial purpose of the installation was to enhance fleet engine protection," said NinaTrans CEO Benny Smets. But after a thorough performance analysis, NinaTrans discovered that the Donaldson bulk filtration system also led to a 1.18% fuel savings, a result that is beneficial to both the environment and the company's bottom line.

**"An investment which is earned back within one year is an easy decision for every company owner."**

*-Benny Smets, NinaTrans CEO*



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Donaldson Company, Inc.  
Minneapolis, MN USA

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### Need a Clean Solution?

As a global organization, we have offices throughout the world. Please direct your inquiry to [clean.solutions@donaldson.com](mailto:clean.solutions@donaldson.com). This will enable us to address your inquiry in the shortest possible time.

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